



THE CITY OF SAN DIEGO

MENTOR PROTÉGÉ PROGRAM

IN COOPERATION WITH THE

ASSOCIATED GENERAL CONTRACTORS OF SAN DIEGO

Applications are being accepted from emerging, local, small and disabled veteran construction companies interested in participating in the **(City of San Diego's Mentor Protégé Program)**. The Mentor Protégé Program, in cooperation with the Associated General Contractors of San Diego, is a community-based effort involving leaders of major prime and subcontractor organizations, financial and bonding institutions, and several public agencies. The program is a deliberate effort to overcome barriers that typically inhibit or restrict the success of emerging construction companies and help these enterprises maximize their economic opportunities. The program is designed to produce a broad base of high quality, competitive and profitable construction companies through incremental improvement.

Selection is conducted through an application/interview process. To apply for participation, construction companies must meet the criteria listed below. **It is important to note, acceptance of an application by the Mentor Protégé Program does not commit the Mentor Protégé Program to offer an applicant a slot in the Mentor Protégé Program. Participation in the Mentor Protégé Program begins only after the City of San Diego extends a formal offer of acceptance.**

PARTICIPATION CRITERIA

- Company must be a construction prime or subcontractor desiring to perform public works
- Company must have all appropriate licenses needed to perform
- Company must be in good standing (current with federal/state taxes, worker's compensation, etc.)
- Company must have been in business operating continuously for the past three (3) years
- Company must have acceptable financial records covering the past three (3) years
- Company annual revenue must not be below \$250,000 per year, during the past three (3) years
- In addition to experience, a solid financial foundation is a key component of any successful business enterprise. Therefore, in order for your application to be thoroughly evaluated please provide one of the following: 1. ***A Complete Profit and Loss Statements***, 2. ***a CPA prepared Financial Statement*** or 3. ***a Schedule C Tax Return*** for the last three (3) years. Your financial documents will be reviewed and analyzed prior to you being invited for an interview.
- Company must be an emerging local small company as defined in the program guidelines
- Company must be willing to participate in accordance with the program rules, guidelines and processes for incremental growth and business success
- Company's office must be located in San Diego County

Mentor Protégé Program

Those interested in participating in the program should send for additional information and an application by contacting Herbert L. Lemmons, Mentor Protégé Program Manager, 202 C Street, MS 9A San Diego, CA 92101, or call (619) 236-6218, e-mail:hlemmons@sandiego.gov.

There will be no deadline for submittal of an application to the Mentor Protégé Program. As a position or positions becomes available in the Mentor Protégé Program we will draw from those applicants that have submitted an application during this open period. Applications will be kept on file for two years (2), after which the applicant must re-apply.